

# Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Phone Number
1. Korn Ferry <sup>a</sup>	1,623.0	- 5.0	525	37	Gary Burnison	310-226-2613
2. Spencer Stuart <sup>b</sup>	670.8	+ 0.5	284	24	Jordan Brugg	212-336-0200
3. Russell Reynolds Associates	670.0	+ 10.8	277	19	Constantine Alexandrakis	312-993-9696
4. Heidrick & Struggles <sup>c</sup>	651.1	+ 7.4	260	16	Thomas L. Monahan	202-331-4900
5. Egon Zehnder <sup>de</sup>	300.0	+ 5.4	165	12	German Herrera	305-569-1040
6. True Search <sup>f</sup>	284.2	+ 15.1	146	4	Brad Stadler and Joe Riggione	646-434-0319
7. ZRG partners <sup>g</sup>	203.0	+ 9.7	145	21	Larry Hartmann	201-788-5160
8. DHR Global <sup>h</sup>	192.8	+ 9.3	182	33	Geoff Hoffmann	312-782-1581
9. DSG Global (Diversified Search Group) <sup>i</sup>	139.0	- 3.5	105	14	Aileen Alexander	800-423-3932
10. WittKieffer	130.3	+ 12.7	142	N/A	Andrew Chastain	630-990-1370
11. JM Search	90.1	+ 8.8	151	5	John Marshall	610-964-0200
12. The Options Group <sup>j</sup>	77.0	+ 10.0	60	5	Mike Karp	212-982-0900
13. Odgers Berndtson	68.0	- 11.7	111	16	Kennon Kincaid	202-559-7414
14. Caldwell <sup>k</sup>	59.0	- 10.6	42	17	Chris Beck	617-934-1843
15. Major, Lindsey & Africa, LLC	54.0	+ 2.1	55	17	John Cashman	312-456-5601
16. Isaacson, Miller	52.0	- 3.5	120	2	Ericka Miller	617-262-6500
17. Solomon Page	48.0	- 4.3	110	9	Lloyd Solomon	212-403-6100
18. Modern Executive Solutions	43.6	+ 39.3	41	4	Mark Oppenheimer	470-570-7477
19. StevenDouglas	31.9	+ 0.6	68	20	Matt Shore	954-385-8595
20. SPMB Executive Search	30.5	- 17.6	60	3	Kevin Barry / Dave Mullarkey	415-924-7200
21. 20/20 Foresight Executive Talent Solutions	28.5	+ 8.0	53	12	Robert Peck	312-535-0075
22. EMA Partners New York <sup>l</sup>	27.2	+ 12.0	58	11	Chris Pantelidis	917-580-0029
23. Sheffield Haworth <sup>m</sup>	26.0	+ 10.0	15	1	Alex Cormack	212-593-7119
24. Direct Recruiters, Inc., a Starfish Partners Company	25.5	+ 18.3	82	4	Dan Charney	440-996-0865
25. Landing Point	25.4	+ 43.0	51	3	Andrew Boccio	201-240-6404
26. McDermott + Bull	25.0	- 2.0	21	1	Rob McDermott	949-753-1700
26. NU Advisory Partners	25.0	+108.3	N/A	Remote	Nada Usina	469-441-7089
27. Talento HC	24.2	+ 27.6	54	4	Juan Gaitan	424-305-6969
28. Acertitude <sup>n</sup>	24.0	+ 14.3	31	4	Kevin O'Neill	212-861-0002
29. Charles Aris	22.8	+ 3.7	54	2	Chad Oakley	336-378-1818
30. Slayton Search Partners	22.5	- 10.0	16	1	Richard Slayton	312-456-0080
31. Bay Street Advisors	22.0	- 0.4	15	1	Larry Baum	646-920-2090
32. Kaye/Bassman International, a Starfish Partners Company	20.6	- 15.0	69	1	Jeff Kaye	972- 931-5242
33. Crist Kolder Associates	20.0	- 9.1	5	1	Clem Johnson	630-321-0654
34. Leathwaite <sup>op</sup>	17.5	+ 5.0	23	3	Tom Pemberton	646-461-9100
35. Beecher Reagan	17.0	+ 6.3	7	1	Clark R. Beecher	713-540-0171
35. NGS Global <sup>q</sup>	17.0	0.0	8	8	David Nosal	415-568-6356
36. PierceGray, LLC.	16.6	+ 13.2	35	2	Matt Hamlin	678-361-3310
37. Calibre One <sup>r</sup>	15.2	- 5.0	29	3	Tom Barnes	415-794-9952
38. Coulter Partners <sup>s</sup>	15.0	+ 20.0	24	6	Joseph Coulter	203-167-0015
39. Academic Search	13.8	- 12.5	46	1	L. Jay Lemons	202-332-4049
40. ECA Partners	13.4	+ 38.0	20	6	Ken Kanara	310-573-8878
41. BrainWorks	13.0	+ 15.0	40	1	Andy Miller	908-803-6677
42. The Bridger Group	12.7	+ 18.8	35	1	Jordan Underwood	616-940-3900
43. CarterBaldwin Executive Search	12.3	- 5.8	20	2	David Clapp	678-448-0000
44. Chasm Partners	12.0	0.0	22	2	Matt Dumas	203-722-1446
44. H.I. Executive Consulting (HIEC)	12.0	+ 20.0	18	4	Peter Mathers	772-907-2822
45. Slone Partners	12.0	- 18.4	11	Remote	Leslie Loveless	888-784-3422
46. Govig & Associates, Inc.	11.8	+ 15.0	43	1	Todd Govig	480-914-1515
47. Cornerstone International Group <sup>t</sup>	11.2	- 4.0	100	15	Larry Shoemaker	770-891-1100
48. Stevenson Search Partners	10.8	- 18.2	7	1	Adam Bloom	914-318-2714
49. Revel One	10.2	+ 0.6	20	Remote	Dan Weiner	415-699-6365
50. DRG Talent	10.0	0.0	24	18	Dara Z. Klarfeld	212-983-1600
50. Olympus Search Partners	10.0	+ 10.0	8	3	Ashley Estes	858-775-5757
50. Safire Partners	10.0	0.0	7	3	Todd Gitlin	310-800-2402
50. TriSearch	10.0	- 33.0	59	10	Bob Alysworth	720-639-7960

(a) as of 2/1/2024-1/31/2025; (b) as of 10/1/2023-9/30/2024; (c) Hunt Scanlon estimate includes On-Demand Talent and Heidrick Consulting; (d) as of 11/1/2023-10/31/2024; (e) Hunt Scanlon Estimate; (f) Total global revenue \$329.8m; (g) Total global revenue \$271.9m; (h) Total global revenue 215.6m; (i) Total global revenue through Alto Partners \$220m; (j) Total global revenue \$91.1m; (k) Total global revenue \$64m; (l) Total global revenue \$107.4m; (m) Total global revenue \$60m; (n) Total global revenue \$27m; (o) as of 8/1/2023-7/31/2024; (p) Total global revenue \$36.7m; (q) Total global revenue \$38m; (r) Total global revenue \$22m; (s) Total global revenue \$25m; (t) Total global revenue \$24.6m