

# Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Phone Number
1. Korn Ferry <sup>a</sup>	1,780.0	+ 3.5	514	37	Gary Burnison	(310) 226-2613
2. Spencer Stuart <sup>b</sup>	667.7	- 6.6	251	24	Ben Williams	(312) 822-0080
3. Heidrick & Struggles <sup>c</sup>	606.0	- 13.9	250	16	Thomas L. Monahan	(202) 331-4900
4. Russell Reynolds Associates	604.8	- 2.1	309	19	Constantine Alexandrakis	(310) 226-2613
5. Egon Zehnder <sup>d</sup>	326.8	- 14.0	158	12	German Herrera	(305) 569-1040
6. True Search	246.9	- 16.1	195	6	Brad Stadler/Joe Riggione	(646) 434-0319
7. ZRG Partners <sup>e</sup>	185.0	+31.2	115	16	Larry Hartmann	(201) 560-9900
8. DHR Global	176.4	- 16.8	175	31	Geoffrey Hoffmann	(312) 782-1581
9. Diversified Search Group	144.0	- 7.7	106	14	Aileen K. Alexander	(800) 423-3932
10. WittKieffer	115.6	- 11.3	123	11	Andrew Chastain	(630) 990-1370
11. JM Search Inc.	82.0	+ 5.8	142	5	John C Marshall	(610) 964-0200
12. Odgers Berndtson <sup>f</sup>	77.0	- 15.0	130	28	Kennon Kincaid	(212) 972-7287
13. The Options Group, Inc. <sup>g</sup>	70.0	- 17.6	65	4	Mike Karp	(212) 982-0900
14. Caldwell	66.0	- 43.5	45	15	John Wallace	(416) 920-7702
15. Isaacson, Miller	54.0	+ 3.7	140	4	Ericka Miller	(617) 262-6500
16. Major, Lindsey & Africa	52.9	- 27.7	57	17	John Cashman	(312) 456-5601
17. Solomon Page	50.1	- 0.5	52	13	Lloyd Solomon/Scott Page	(212) 403-6100
18. Kingsley Gate	45.0	- 19.1	53	18	Umesh Ramakrishnan	(972) 726-5550
19. SPMB Executive Search	37.0	- 28.2	66	3	Kevin Barry/Dave Mullarkey	(415) 924-7200
20. Sheffield Haworth	32.0	- 12.1	15	1	Alex Cormack	212) 593-7119
21. StevenDouglas	31.7	- 9.7	68	25	Matthew Shore	(954) 385-8595
22. Modern Executive Solutions	31.3	+40.4	38	4	Mark Oppenheimer	(470) 570-7477
23. 20/20 Foresight Inc.	28.0	+ 1.8	53	12	Robert Peck	(312) 535-0075
24. McDermott + Bull	26.0	- 16.7	30	8	Rod McDermott	(949) 753-1700
25. Slayton Search Partners	25.1	- 8.7	16	1	Richard Slayton	(312) 456-0080
26. Kaye/Bassman International	25.0	- 6.0	72	5	Jeff Kaye	(972) 931-5242
27. Bay Street Advisors	23.0	+31.4	15	1	Lawrence M. Baum	(646) 920-2090
28. Charles Aris Executive Search	22.1	- 11.2	57	2	Chad Oakley	(336) 378-1818
29. Crist Kolder	22.0	+16.4	12	1	Clem Johnson	630-321-0654
30. Direct Recruiters, Inc.	21.5	-20.7	88	2	Dan Charney	(440) 996-0865
31. Acertitude	21.0	-22.2	7	7	Kevin O'Neill	(212) 861-0002
32. Herbert Mines Associates	20.5	- 9.0	7	1	Brenda Malloy	(212) 355-0909
33. Talento	19.0	0.0	40	4	Juan Gaitan	(424) 305-6969
34. Leathwaite	17.2	- 18.9	19	3	Tom Pemberton/Martha Harvey-Jones	(646) 461 9100
35. NGS Global	17.0	- 9.1	7	8	David Nosal	(415) 369-2200
36. Gallagher Executive Search	16.4	- 12.4	35	5	Susan O'Hare	(888) 513-0158
37. Beecher Reagan	16.0	- 11.1	9	2	Clark R Beecher	(713) 800-7497
37. CalibreOne	16.0	- 15.3	34	3	Tom Barnes	(415) 794-9952
38. Academic Search	15.8	+32.0	19	3	L. Jay Lemons	(202) 332-4049
39. TriSearch	15.0	- 37.5	69	9	Bob Aylsworth	(720) 639-7960
40. PierceGray LLC	14.7	- 9.8	36	2	Matt Hamlin	(312) 257-2222
40. Slone Partners	14.7	-26.5	19	Remote	Leslie Loveless	(888) 784-3422
41. Hanold Associates LLC	14.0	- 21.3	9	4	Jason Hanold	(847) 332-1333
42. Stevenson Search Partners	13.2	- 13.7	7	1	Adam Bloom	(201) 302-0866
43. CarterBaldwin Executive Search	13.0	+ 2.4	12	2	David Clapp	(678) 448-0000
44. Coulter Partners	12.5	- 7.4	24	6	Joseph Coulter	(973) 705-1217
45. The Bedford Consulting Group Inc.	12.0	- 11.1	7	2	Steven Pezim	(416) 230-9905
45. NU Advisory Partners	12.0	n/a	6	Remote	Nada Usina	469-441-7089
46. Brainworks	11.3	+ 5.0	39	1	Andy Miller	(908) 643 6768
47. RevelOne	10.7	- 38.9	22	Remote	Dan Weiner	(415) 699-6365
48. Govig Associates	10.3	- 41.8	51	1	Todd Govig	(480) 941-1515
48. Kincannon & Reed	10.3	- 17.6	18	Remote	Stephanie Liska	(540) 941-3460
49. AGB Search	10.0	0	50	1	Roderick J. McDavis	(202) 776-0856
49. DRG Talent	10.0	+ 4.0	30	11	Dara Z. Klarfeld	(212) 983-1600
49. H.I. Executive Consulting (HIEC)	10.0	- 23.1	15	4	Stacey Mainiero	(212) 882-1801
49. Safire Partners	10.0	0.0	6	3	Todd Gitlin	(310) 800-2402
50. ECA Partners	9.7	- 21.1	19	9	Ken Kanara	(310) 573-8878

(a) as of 2/1/2023-1/31/2024 (b) as of 10/1/2022 - 9/30/2023 (c) Hunt Scanlon estimate includes On-Demand Talent and Heidrick Consulting

(d) Hunt Scanlon estimate (e) Total global revenue \$230m (f) Hunt Scanlon estimate (g) Total global revenue \$83m

\* The following search firms declined to participate and were removed from the rankings: Artico Search; Furst Group; Klein Hersh; ON Partners; Riviera Partners; and Quest Group