

Our Firm

Founded in 2010, Hudson Gate Partners, LLC brings a unique combination of industry and executive search experience to recruiting for leading Investment Management Funds (hedge, private equity, venture capital, family office) and Investment Banks. Complementing our deep expertise in the Financial Services industry, Hudson Gate has expanded our scope and broadened our executive search team to include the Technology, Fintech, Crypto and Management Consulting industries. We also frequently work with the portfolio companies of our PE & VC clients. We act as a talent acquisition advisor and provide guidance around compensation, title structures, and hiring trends. We diligently focus on every detail from initial candidate contact to the closing process, enabling us to provide unsurpassed service.

Our Principles

Above all else, at Hudson Gate, we act with integrity and honesty in everything we do. This includes a steadfast commitment to confidentiality and our promise to always work in our clients' best interests at all times. We pride ourselves in acting as highly trusted advisors for all things related to hiring, talent and compensation. We are dedicated to helping our clients find the best talent in the market — and to make the process as smooth, efficient and enjoyable as possible. At Hudson Gate, every search assignment is conducted strategically, efficiently, and with the highest level of professionalism. We are a tight-knit and exceptionally collaborative team. We are experts in our various fields, but we act as a coordinated unit. At Hudson Gate, everyone is committed to helping the Firm as a whole achieve its goals and uphold its principles.

Areas of Expertise

C-LEVEL

**Accounting,
Operations,
Legal & Compliance**

**Marketing &
Investor Relations**

**Asset
Management**

**Technology,
Data Science &
Quantitative Analytics**

**Capital
Markets**

**Human
Resources**

**Administration &
Support**

**Temporary
Hires**



America's Best
Professional
Recruiting Firms

HUDSON GATE
P A R T N E R S

Hunt
Scanlon

Private Equity Recruiting
Power 100 Firms

HUDSON GATE
P A R T N E R S



Hudson Gate Partners
has been ranked one of
Hunt Scanlon's Top 50
Financial Recruiting Firms

Hunt Scanlon
**TOP 50 FINANCIAL
RECRUITING FIRMS**

Practices and Areas of Expertise

C-LEVEL

- Chief Financial Officer
- General Counsel
- Chief Legal Officer
- Chief Operations Officer
- Chief Compliance Officer
- Chief Technology Officer
- Chief Marketing Officer
- Chief People Officer
- Chief Human Resources Officer
- Chief Revenue Officer
- Chief Administrative Officer
- Chief of Staff

ACCOUNTING, OPERATIONS, LEGAL & COMPLIANCE

- CFO
- COO
- General Counsel
- Controller
- Fund Accounting
- Management Company Accounting
- Finance Associates / Analysts
- Valuations
- Internal Audit
- Operations
- Compliance
- Tax
- Risk
- Portfolio Administration

MARKETING & INVESTOR RELATIONS

- Business Development / Sales
- Investor Relations
- Product Specialist
- Consultant Relations
- Client Services
- Brand Marketing / Communications
- Investment Strategist

ASSET MANAGEMENT

- Portfolio Manager / Analyst
- Quant Trader / Analyst
- Quant Strategy
- Private Credit Lead/Associate/Analyst
- Portfolio Analytics
- Execution Trader
- Crypto Trader

Practices and Areas of Expertise

TECHNOLOGY, DATA SCIENCE & QUANTITATIVE ANALYTICS

- CTO
- CIO
- CDO
- Quantitative Developer
- Quantitative Analyst
- Data Scientist
- Machine Learning
- AI Engineer
- Head of IT
- Cloud Developer
- Director of IT Operations

HUMAN RESOURCES

- Head of HR
- Generalist / Business Partner
- Recruiting
- Diversity & Inclusion
- Compensation
- Talent Management
- Learning & Development
- HRIS
- Benefits
- Employee Relations
- HR Associate

ADMINISTRATION & SUPPORT

- CAO
- Chief of Staff
- Office Manager
- Business Unit Manager / Strategy
- Administration Manager
- Executive Assistant
- Personal Assistant
- Sales Assistant
- Research Assistant
- Investor Relations Assistant
- Corporate Events
- Facilities
- Estate Manager

CAPITAL MARKETS

- Equities
- Credit
- FX
- Commodities
- Rates
- Emerging Markets

Sample of Placed Searches

C-LEVEL

Position	Company	Location
CFO	Hedge Fund (Credit)	New York
CFO	Hedge Fund (Healthcare)	New York
CFO	Venture Capital (Early Stage)	San Francisco
CFO	Private Equity (Sustainable Infrastructure)	Menlo Park
COO	Hedge Fund (Credit)	New York
COO	Hedge Fund (Quantitative)	Chicago
General Counsel	Hedge Fund (Credit)	New York
General Counsel	Hedge Fund (Quantitative)	Chicago
General Counsel & CCO	Hedge Fund (Long/Short Equity)	San Francisco
CCO	Private Equity (Sustainable Infrastructure)	Menlo Park
CTO	Fintech	Vancouver
CMO	Hedge Fund (Multi-strategy)	New York
CMO	Fintech	Toronto
CMO	Hedge Fund (Quantitative)	New York
CMO	Hedge Fund (Long/Short Equity)	Greenwich
CAO	Hedge Fund (Activist)	New York
CAO	Investment Bank	New York
Chief of Staff	Investment Bank	New York
CHRO	Private Wealth Asset Management	New York
CHRO	Private Equity (Healthcare)	New York
CHRO	Hedge Fund (Healthcare)	New York
CPO	Fintech	Salt Lake City
CRO	Management Consultancy	New York
CRO	Fintech	Toronto

ACCOUNTING, OPERATIONS, LEGAL & COMPLIANCE

Position	Company	Location
Chief Financial Officer	Family Office	San Francisco
Chief Compliance Officer	Hedge Fund	Chicago
Chief Financial Officer	Multi-Strat Credit Hedge Fund	New York
General Counsel	Multi-Strat Credit Hedge Fund	London
Head of Tax	Private Equity Firm	New York
Controller	Multi-Strat Credit Hedge Fund	New York
Management Co. Controller	Quantitative Hedge Fund	New York
Chief Operating Officer	Multi-Strat Credit Hedge Fund	New York
VP of Compliance	Long/Short Credit Hedge Fund	New York
VP of Internal Audit	Global Advisory Firm	New York
Controller	Private Equity Firm	New York
Trading Assistant/Operations Associate	Global Macro Fund	New York

MARKETING & INVESTOR RELATIONS

Position	Company	Location
Chief Marketing Officer	Global Private Equity Firm	New York
Head of Investor Relations	Private Equity Firm	Baltimore
Head of Business Development	Emerging Markets Debt Hedge Fund	New York
Senior Business Development	Quantitative Hedge Fund	New York
Senior Business Development	Credit Hedge Fund	New York
VP, Investor Relations	Private Equity Firm	San Francisco
Associate, Investor Relations	Private Equity Fund	San Francisco
Associate, Investor Relations	Private Equity Fund	Palo Alto
Consultant Relations	Global Private Equity Firm	New York
Team Build Out, Internal & External Sales	Long/Short Equity Hedge Fund	New York & San Francisco

Sample of Placed Searches

ASSET MANAGEMENT

Position	Company	Location
Senior Options Trader	Hedge Fund	New York
Quant Trader (Equities)	Proprietary Trading Firm	New York
Head of Private Credit	Hedge Fund	New York
Head of Semi-Systematic Trading	Hedge Fund	Miami
Head of Trading	Crypto Fund	New York & London
Chief Investments Officer	Crypto Trading Firm	New York & Singapore
Head of Equity Prop Trading	Asset Manager	New York

TECHNOLOGY, DATA SCIENCE, & QUANTITATIVE ANALYTICS

Position	Company	Location
Chief Technology Officer	Fintech	Washington
Quantitative Developer	Quantitative Hedge Fund	New York
Data Scientist Global	Private Equity Firm	New York
Director of Data Science	National Non-Profit	Chicago
Machine Learning Engineer	Software Company	New York
Senior AI Engineer	Software Company	New York
Manager of Data Analytics	Private Equity Firm	New York
Head of IT	Family Office	New York
Senior Sales Director	Fintech	San Francisco
Data Analytics Associate	Hedge Fund	New York

CAPITAL MARKETS

Position	Company	Location
Head of Interest Rate Quant Research	Investment Bank	New York
MD Interest Rate Options Trading	Investment Bank	New York
Head of Convertible Sales and Trading	Investment Bank	Toronto
Head of North American Equity Derivative Trading	Investment Bank	New York
Global Head of Credit Portfolio Management	Investment Bank	London
MD, Insurance Linked Securitized Products	Investment Bank	New York
MD, FX Sales	Investment Bank	New York
MD, Cross Rate Sales	Investment Bank	London

HUMAN RESOURCES

Position	Company	Location
Head of Human Resources	Hedge Fund	New York
Chief People Officer	Fintech	Utah
Head of Recruiting	Hedge Fund	New York
Senior Generalist	Private Equity Firm	New York
Recruiting Manager	Hedge Fund	Greenwich
HR Associate Business Partner	Hedge Fund	New York
Compensation Manager	Private Equity Firm	New York
Campus Recruiter	Boutique Investment Bank	New York
Lateral Recruiter	Investment Management Firm	New York
VP, Learning & Development	Private Equity Firm	New York

ADMINISTRATION & SUPPORT

Position	Company	Location
Chief of Staff	Investment Bank	New York
Chief Administrative Officer	Investment Bank	New York
Office Manager	Hedge Fund	New York
Administration Manager	Private Equity Firm	New York
Executive Assistant to Partner	Private Equity Firm	New York
Executive Assistant to Founder	Private Equity Firm	New York
Executive Assistant to CEO	Hedge Fund	Greenwich
Office Manager	Private Equity Firm	New York
Human Resources Coordinator	Boutique Investment Bank	New York
Investor Relations Analyst	Private Equity Firm	Greenwich
Temp-to-Perm Assistant	Family Office	New York



DANA FELLER

Dana founded Hudson Gate Partners in 2010. Dana previously spent over ten years at Lehman Brothers where she served as a senior strategic business partner to both the Investment Management and Investment Banking divisions.

Dana has significant experience across multiple human resources functional areas including recruiting, training, talent management, performance management, compensation, career mobility, employee relations, and advancement.

Dana's specific roles at Lehman Brothers included

Head of Recruiting for Asset Management, Hedge Funds, Private Equity and Private Wealth, as well as Head of Recruiting for European Investment Banking. Dana initially began her career at Lehman Brothers as an investment banker within Global Finance where she focused on fixed income origination.

In addition to her tenure at Lehman Brothers, Dana served as Head of Experienced Hire Recruiting for Barclays Capital, overseeing all permanent hiring and temporary staffing. Earlier in her career, she was a Principal at Heidrick & Struggles focused on executive search for the investment banking industry.

Dana lives in New York with her husband and two sons. Dana holds an MBA from Stanford University and a BA in both Economics and English from Duke University. Dana also attended high school at Phillips Exeter Academy.



PAUL SASSA

Paul joined Hudson Gate Partners in 2013 and is the Head of the Marketing and Investor Relations Practice. Paul is also the co-Head of the C-Level Executive Search Practice.

Paul has over 20 years of recruiting experience for clients in the traditional and alternative investment management industries.

Prior to his recruiting career, Paul was a Vice President and Product Specialist at Deutsche Bank Private Wealth Management in New York. While at Deutsche Bank, he spent a year in the firm's

Singapore office supporting clients located in Asia with equity research. Earlier in his career, Paul worked at Bankers Trust, where he assisted in the management of multi-asset class portfolios for U.S. high net worth and trust clients. Paul started his professional career as a foreign exchange sales consultant at Ruesch International.

Paul lives in Darien, CT with his wife, son and daughter. He holds a BA in Business Administration from Loyola University Maryland and has passed the first two levels of the CFA program.



DAWN MAGNOTTA

Dawn joined Hudson Gate Partners in 2016 as the Head of the Infrastructure Practice. She has deep expertise in Accounting, Legal/Compliance, Human Resources and Operations Executive Search. Dawn is also the co-Head of the C-Level Executive Search Practice.

Dawn has over 20 years of recruiting experience in the Alternative Investments area. Her expertise ranges from C-level to junior searches in the hedge fund, private equity, and family office space.

Dawn has been instrumental in building out the infrastructure and middle office departments for a number of top hedge funds and private equity firms. As an infrastructure expert and trusted adviser, Dawn brings a highly consultative approach to her search work, advising on a range of topics from compensation to department design.

Dawn began her career in Accounting at Lehman Brothers, and then moved into Mortgage Bond Sales at Merrill Lynch for many years. Prior to joining Hudson Gate, Dawn started and managed the Alternative Investment group at a New York City based executive search firm.

Dawn received a BS in Accounting from the University of Delaware and an MA in Counseling from New York University. She is an active volunteer for the Breast Cancer Research Foundation, a cause very dear to her heart.



RYAN KELLNER

Ryan is the Head of the Technology, Data Science and Quantitative Analytics Recruiting Practice.

Ryan has ten years of senior and Executive level recruiting in IT and Data Science, working with clients that range from Fortune 500 financial institutions, nationwide non-profits, leading healthcare organizations, and high-tech startups. Before joining Hudson Gate, he founded Mindshare Executive Search, as well as started the Healthcare Data Science vertical out of the nationwide recruiting firm ThinkingAhead.

Prior to his recruiting career, Ryan was an account executive for two global biotechnology companies working with the C-Suite, top academic researchers, and laboratory leadership to enhance wellness through cutting edge biotechnology and automation.

Ryan lives in New York with his wife, son and daughter. He has an undergraduate degree from Indiana University in Biology and Business, and a Masters in Science in Biotechnology, also from Indiana University.

**HILLARY FONSECA**

Hillary is the Head of our Administration & Support Practice, and also the Head of our Consulting Services & Temporary Staffing Practice.

Hillary has over 15 years of recruiting experience in the Alternative Asset Management space. Hillary focuses on Middle and Back Office Accounting, Administrative, Finance, Operations and Human Resources roles. Her positions span all levels of expertise across Hedge Funds, Private Equity, Family Offices, and Banking. Throughout her career, Hillary has successfully built various

divisions and offices for both start-up and established firms within the recruiting space.

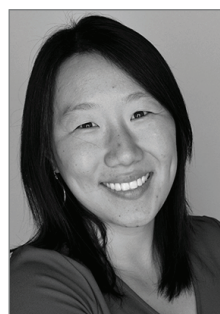
Hillary began her career in Accounting and Finance within Financial Services. She later started her recruiting career working for large national firms helping them restructure their divisions and build-out their offices across the Greater New York City area. Hillary has also helped smaller recruiting firms significantly grow and reach sale or acquisition.

**MIKE SMITH**

Mike is Head of the Asset Management and Capital Markets Practices. He has over two decades dedicated to recruiting within both alternative and sell side financial services. Mike focuses on identifying and attracting world class portfolio managers, quants, traders, and a broad spectrum of front-office talent.

Before Hudson Gate, Mike led the global recruitment efforts at Citadel Securities, Genesis, and GLG. Mike's professional background combines both deep in-house expertise and decades of external search success. His thorough understanding of both the agency and in-house recruiting sides ensures that our clients and candidates are provided with his depth of insight, industry acumen, and extensive network.

Mike lives in Chappaqua, NY with his wife and two sons. He and his family enjoy volunteering their time to causes which advocate on behalf of special needs children. Mike holds a dual degree from Rutgers University and is certified in Hogan Assessment methodology.

**ROWAN ROSE**

Rowan joined Hudson Gate Partners in 2023 as a Director. Rowan has over 5 years of experience in recruiting for both non-profit and corporate organizations.

After graduating from Duke University, Rowan joined Teach For America and taught underserved students in the Washington D.C. metropolitan area. She continued to serve marginalized youth in San Diego before pivoting to a career in education recruitment. Rowan's first role in education recruitment was as a recruiter for

Teach For America. Subsequently, Rowan moved into a role where she managed school leader recruitment for a network of 22+ charter schools across the entire United States.

Most recently, Rowan was a Senior Recruiter at Stitch Fix, where she led recruiting efforts for the merchandising, marketing, and UK departments. In the role, she improved upon recruitment systems, partnered and coached hiring managers, and created internal professional development sessions to help other recruiters improve upon their own practice.

**MERRITT TILNEY**

Merritt combines extensive business experience with coaching skills to help executives take their performance to the next level. By building strong trusted relationships, Merritt helps clients gain self-awareness, fresh perspectives and new leadership skills to improve communication, decision making and performance.

Merritt has a strong understanding of different environments and cultures gained from 20 years in operating roles and as a management consultant. Merritt has worked in Marketing,

Strategy, Operations and Finance roles at ETRADE, Citigroup, Gap and several start-ups. Merritt's experience as a Chief of Staff informs her coaching – refining team structure and role design, articulating and communicating goals / strategy, and working with key managers on becoming more effective.

Merritt earned a B.A. summa cum laude in Economics from Yale University and an MBA from the Stanford Graduate School of Business. She completed her coaching accreditation through Columbia University's Coaching Certification Program. She is a qualified administrator of the Hogan Assessment Tools and Neethling Brain Instrument (NBI). She lives in New York City with her husband and two children.

**MARIA ACOSTA**

Maria joined Hudson Gate Partners in 2022. She has worked in both administrative and customer service roles over the past several years.

Maria comes to Hudson Gate with a vast knowledge of technology, social media, and administrative skills. Maria excels with extensive problem solving, time management, and cross-functional administrative skills. She is bilingual in both English and Spanish.

Maria has a degree in Education from the Georgia Tech Scheller College of Business. Furthermore, she is currently studying for a degree in Social Work at the Universidad Simon Bolivar.