

Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Phone Number
1. Korn Ferry ^a	1,720.0	+ 24.0	555	37	Gary Burnison	(310) 226-2613
2. Spencer Stuart ^b	714.9	+ 16.2	247	25	Ben Williams	(312) 822-0080
3. Russell Reynolds Associates	617.5	+ 1.5	292	19	Constantine Alexandrakis	(310) 226-2613
4. Heidrick & Struggles	613.0	+ 5.0	250	16	Krishnan Rajagopalan	(202) 331-4900
5. Egon Zehnder ^c	380.0	+ 10.0	203	18	Edilson Camara	(305) 569-1040
6. True Search ^d	297.6	+ 12.0	217	11	Brad Stadler/Joe Riggione	(646) 434-0319
7. DHR Global	212.0	+ 13.3	156	31	Geoffrey Hoffmann	(312) 782-1581
8. Diversified Search Group	156.0	+ 14.0	106	16	Aleen K. Alexander	(800) 423-3932
9. ZRG Partners ^e	141.5	+ 13.7	110	18	Larry Hartmann	(201) 560-9900
10. WittKieffer	130.4	+ 28.0	123	11	Andrew Chastain	(630) 990-1370
11. Caldwell	116.8	+ 21.4	37	16	John Wallace	(416) 920-7702
12. Odgers Berndtson ^f	91.0	+ 5.0	75	27	Kennon Kincaid	(212) 972-7287
12. Klein Hersh	91.0	- 17.0	40	1	Jason Hersh	(215) 830-7371
13. The Options Group, Inc. ^g	85.0	+ 6.0	65	3	Mike Karp	(212) 982-0900
14. JM Search Inc.	77.5	+ 40.0	115	4	John C Marshall	(610) 964-0200
15. Major, Lindsey & Africa	73.2	+ 5.3	57	19	John Cashman	(312) 456-5601
16. Riviera Partners	62.4	- 10.1	73	5	Will Hunsinger	(877) 748-4372
17. ON Partners	61.5	+ 8.9	23	9	Tim Conti/Matt Mooney	(440) 945-4123
18. Kingsley Gate Partners	55.6	+ 39.5	43	17	Umesh Ramakrishnan	N/A
19. Isaacson, Miller	52.1	+ 8.0	43	5	Ericka Miller	(617) 262-6500
20. SPMB Executive Search	51.5	- 1.5	95	3	Kevin Barry/Dave Mullarkey	(415) 924-7200
21. Solomon Page	50.4	+ 59.0	48	16	Lloyd Solomon/Scott Page	(212) 403-6100
22. Sheffield Haworth	36.4	+ 27.0	45	20	Julian Bell	(212) 593-7119
23. StevenDouglas	35.1	+ 23.9	72	25	Matthew Shore	(954) 385-8595
24. McDermott + Bull	31.2	+ 19.0	29	10	Rod McDermott	(949) 753-1700
25. Slayton Search Partners	27.5	+ 35.0	16	1	Richard Slayton	(312) 456-0080
25. 20/20 Foresight Inc.	27.5	+ 35.0	53	11	Robert Peck	(646) 873-6890
26. Direct Recruiters, Inc.*	27.1	+ 4.9	86	1	Dan Charney	(440) 996-0865
27. Acertitude	27.0	- 19.9	6	7	Kevin O'Neill	(212) 861-0002
28. Kaye/Bassman International*	26.6	+ 16.0	76	4	Jeff Kaye	(972) 931-5242
29. Charles Aris Executive Search	24.9	+ 18.0	13	2	Chad Oakley	(336) 378-1818
30. TriSearch	24.0	+ 34.0	94	11	Bob Aylsworth	(720) 639-7960
31. Herbert Mines Associates	22.5	- 6.3	7	1	Brenda Malloy	(212) 355-0909
32. Modern Executive Solutions	22.3	+135.0	23	3	Mark Oppenheimer	(470) 570-7477
33. Leathwaite ^h	21.2	+ 67.0	19	3	Andrew Wallace	(646) 461-9100
34. Slone Partners	20.0	0.0	26	Remote	Leslie Loveless	(812) 298-9298
35. CalibreOne	18.9	0.0	15	2	Tom Barnes	(415) 794-9952
35. Crist Kolder	18.9	0.0	4	1	Peter Crist	(630) 321-1118
36. NGS Global	18.7	+ 1.6	10	11	David Nosal	(415) 369-2200
36. Gallagher Executive Search	18.7	+ 12.0	38	10	Susan O'Hare	(888) 513-0158
37. Furst Group/Salveson Stetson	18.6	+ 12.0	25	Remote	Bob Clarke/Sherrie Barch	(800) 642-9940
38. Beecher Reagan	18.0	- 10.5	7	1	Clark R Beecher	(713) 800-7497
39. Hanold Associates LLC	17.8	+ 1.1	18	6	Jason Hanold	(847) 332-1333
40. Govig & Associates	17.7	+ 3.5	51	1	Todd Govig	(480) 941-1515
41. Bay Street Advisors	17.5	- 22.2	20	2	Kevin P. Mahoney	(646) 278-4331
41. RevelOne	17.5	+ 14.0	28	Remote	Gary Calega	(415) 699-6365
42. PierceGray LLC	16.3	+ 19.0	39	2	Matt Hamlin	(678) 361-3310
43. Stevenson Search Partners	15.3	+ 5.0	8	1	Adam Bloom	(201) 302-0866
44. The Bedford Consulting Group Inc.	13.5	+ 10.0	10	2	Steven Pezim	(416) 230-9905
44. Coulter Partners	13.5	+ 3.0	24	6	Joseph Coulter	(973) 705-1217
45. Artico Search	13.3	+240.7	15	1	Matt Comyns	N/A
46. H.I. Executive Consulting (HIEC)	13.0	+ 2.2	12	3	Stacey Mainiero	(212) 882-1801
47. CarterBaldwin Executive Search	12.7	+ 12.4	8	2	David Clapp	(678) 448-0000
48. Quest Groups	12.6	- 16.0	31	1	Joseph Kosakowski	(650) 328-4100
49. Kincannon & Reed	12.5	+ 4.2	18	Remote	David Turner	(540) 941-3460
50. ECA Partners	12.3	+ 14.0	12	7	Ken Kanara	(310) 573-8878

a) As of 2/1/2022 - 1/31/23 b) As of 10/1/2021 - 9/30/22 c) Hunt Scanlon Media Estimate As of 11/1/2021 - 10/31/2022 d) Total global revenue of \$350 million e) Total global revenue of \$210 million f) Total global revenue of \$350 million g) Total global revenue of \$106.5 million h) As of 7/31/22

*a Starfish Partners Company