

# Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Phone Number
1. Korn Ferry <sup>a</sup>	1,393.0	+ 55	517	35	Gary Burnison	(310) 226-2613
2. Spencer Stuart	652.8	+ 34	226	25	Ben Williams	(312) 822-0080
3. Russell Reynolds Associates	608.7	+ 52	241	19	Constantine Alexandrakis	(310) 226-2613
4. Heidrick & Struggles	581.9	+ 61	250	18	Krishnan Rajagopalan	(202) 331-4900
5. Egon Zehnder <sup>b</sup>	471.0	+ 49	203	18	Edilson Camara	(305) 569-1040
6. True Search <sup>c</sup>	265.1	+132	158	7	Brad Stadler and Joe Riggione	(646) 434-0319
7. DHR Global	187.0	+ 25	144	29	Geoffrey Hoffman	(312) 782-1581
8. Diversified Search Group	137.0	+ 44	103	14	Aileen K. Alexander	(800) 423-3932
9. ZRG Partners <sup>d</sup>	124.0	+ 97	105	14	Larry Hartmann	(201) 560-9900
10. Klein Hersh	110.0	+ 86	40	1	Fern Klein	(215) 830-7371
11. WittKieffer	101.9	+ 49	102	15	Andrew Chastain	(630) 990-1370
12. Caldwell	96.2	+ 79	16	38	John Wallace	(416) 920-7702
13. Odgers Berndtson <sup>e</sup>	87.0	+ 31	100	27	Steve Potter	(646) 553-4758
13. AMN Leadership Solutions	87.0	+ 22	152	21	Susan Salka	(866) 871-8519
14. Options Group <sup>f</sup>	80.5	+ 34	65	3	Mike Karp	(212) 982-0900
15. Major, Lindsey & Africa	69.5	+102	49	17	John Cashman	(312) 456-5601
16. Riviera Partners	68.7	+129	80	5	Will Hunsinger	(877) 748-4372
17. ON Partners	56.5	+ 82	23	8	Tim Conti	(440) 945-4123
18. JM Search Inc.	55.0	+ 72	79	5	John Marshall	(610) 964-0200
19. SPMB Executive Search	52.3	+ 70	93	2	Kevin Barry	(415) 924-7200
20. Isaacson Miller, Inc.	48.3	+ 39	38	4	Ericka Miller	(617) 262-6500
21. Acertitude	34.0	+ 75	6	7	Kevin O'Neill	(212) 861-0002
22. Solomon Page	31.7	+ 15	42	15	Lloyd Solomon and Scott Page	(212) 403-6100
23. Sheffield Haworth	28.7	+ 73	13	2	Julian Bell	(212) 593-7119
24. StevenDouglas	28.3	+102	60	22	Matthew Shore	(954) 385-8595
25. McDermott + Bull	27.2	+ 61	21	7	Rod McDermott	(949) 753-1700
26. Direct Recruiters, Inc.	25.8	+ 53	61	1	Dan Charney	(440) 996-0865
27. Herbert Mines Associates	24.0	+ 15	9	1	Hal Reiter and Brenda Malloy	(212) 355-0909
28. Bay Street Advisors	22.5	+ 22	22	1	Lawrence Baum	(646) 278-4331
29. 20/20 Foresight Inc.	22.0	+ 40	45	11	Robert Peck	(646) 873-6890
30. Charles Aris Executive Search	21.1	+ 43	47	2	Chad Oakley	(336) 378-1818
31. Slayton Search Partners	20.3	+ 25	25	14	Rick Slayton	(312) 456-0080
32. Beecher Reagan	20.1	+130	8	2	Clark R Beecher	(713) 800-7497
33. Slone Partners	20.0	+ 80	27	Remote	Leslie Loveless	(812) 298-9298
34. CristKolder	18.9	0	4	1	Peter Crist	(630) 321-1118
35. NGS Global	18.4	+ 37	10	10	David Nosal	(415) 369-2200
36. TriSearch	18.0	+260	83	12	Bob Aylsworth	(720) 639-7960
37. Hanold Associates	17.9	+ 97	12	1	Jason Hanold	(847) 332-1333
38. Govig & Associates	17.1	+ 82	87	1	Hadley Gayles (President)	(480) 941-1515
39. Furst Group/Salveson Stetson	16.7	+ 17	25	11	Bob Clarke and Sherrie Barch	(800) 642-9940
39. Gallagher Executive Search	16.7	+ 48	21	7	Susan O'Hare	(888) 513-0158
40. RevelOne	16.4	+112	37	Remote	Gary Calega	(415) 699-6365
41. Morgan Samuels	15.5	+ 46	20	1	Bert Hensley	(310) 205-2208
42. Quest Groups	15.1	+ 59	33	2	Joseph Kosakowski	(650) 328-4100
43. Stevenson Search Partners	14.3	+ 40	7	1	Adam Bloom	(201) 302-0866
44. Fairway Consulting Group	13.5	+ 48	20	1	Daniel Gold	(516) 458-2899
45. Coulter Partners	13.1	+ 30	3	4	Joe Coulter	(973) 705-1217
46. Leathwaite <sup>g</sup>	12.7	+ 36	6	1	Andrew Wallace	(646) 461-9100
47. Bedford Consulting Group	12.5	+ 5	15	2	Steven Pezim	(416) 230-9905
48. Kincannon & Reed	12.0	+182	21	Remote	David Turner	(540) 941-3460
48. Chartwell Partners	12.0	+ 10	9	4	J. Scott Petty	(214) 269-1900
49. The Alexander Group	11.5	+ 95	11	5	John Lamar	(212) 937-8463
50. CarterBaldwin Executive Search	11.3	+ 28	8	2	David Clapp	(678) 448-0000

a) As of 2/1/2021 - 1/31/22 b) Hunt Scanlon estimate c) Total global revenue of \$312.3 million d) Total global revenue of \$162 million  
e) Total global revenue of \$295 million f) Total global revenue of \$102.7 million g) As of 7/31/21