

# Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Phone Number
1. Korn Ferry <sup>a</sup>	898.0	- 15.0	440	35	Gary Burnison	(310) 226-2613
2. Spencer Stuart <sup>b</sup>	514.4	- 7.2	274	27	Ben Williams	(312) 822-0080
3. Russell Reynolds Associates	400.1	- 8.0	147	19	Clarke Murphy	(212) 351-2000
4. Heidrick & Struggles	361.4	- 13.0	179	13	Krishnan Rajagopalan	(202) 331-4900
5. Egon Zehnder <sup>c</sup>	316.1	- 3.0	186	20	Edilson Camara	+44 20 7943 1902
6. DHR International	152.0	0.0	140	50	Geoffrey Hoffmann	(312) 782-1581
7. True <sup>d</sup>	101.1	+ 8.7	96	8	Joe Riggione/Brad Stadler	(646) 434-0319
8. Diversified Search Group	95.0	- 7.7	106	14	Dale Jones	(202) 296-2122
9. Kaye/Bassman - Sanford Rose	87.2	+ 16.0	278	142	Jeff Kaye/Nicholas Turner	(972) 931-5242
10. WittKieffer	73.4	+ 9.5	93	11	Andrew P. Chastain	(630) 990-1370
11. AMN Leadership Solutions	68.1	- 20.5	136	21	Susan Salka	(866) 871-8519
12. Odgers Berndtson <sup>e</sup>	67.1	- 14.0	89	20	Steve Potter	(646) 553-4758
13. ZRG <sup>f</sup>	63.4	0.0	65	24	Larry Hartmann	(201) 560-9900
14. Klein Hersh	59.0	+ 13.5	37	1	Fern Klein	(215) 830-7371
15. Caldwell	53.7	+ 7.4	35	16	John Wallace	(416) 920-7702
16. Options Group <sup>g</sup>	50.0	+ 8.5	105	1	Mike Karp	(212) 982-0900
17. Isaacson Miller	34.8	- 13.0	38	5	Vivian Brocard	(617) 262-6500
18. Major, Lindsey & Africa	34.3	- 22.0	46	16	John Cashman	(312) 456-5601
19. JM Search	32.5	- 9.7	58	4	John C. Marshall	(610) 964-0200
20. SPMB	30.7	- 1.0	68	1	Kevin Barry	(415) 924-7200
21. Solomon Page	28.0	- 15.0	48	16	Lloyd Solomon/Scott Page	(212) 219-0697
22. Boyden <sup>h</sup>	27.0	- 22.3	81	9	Trina Gordon	(312) 565-1300
23. Herbert Mines Associates	21.0	- 12.5	7	1	Hal Reiter/Brenda Malloy	(212) 355-0909
24. Hobbs & Towne, Inc. <sup>i</sup>	19.2	+59.0	38	5	Andy Towne	(650) 283-3472
25. Acertitude	19.1	+ 10.4	9	8	Kevin O'Neill/Rick DeRose	(212) 861-0002
26. CristKolder	18.9	0.0	4	1	Peter Crist	(630) 321-1118
27. Bay Street Advisors LLC	18.5	- 15.9	18	1	Kevin P. Mahoney	(646) 278-4331
28. McDermott + Bull	17.0	- 14.0	20	8	Rod McDermott	(949) 753-1700
29. Direct Recruiters, Inc.	16.9	+ 10.5	64	1	Dan Charney	(440) 996-0865
30. Sheffield Haworth	16.7	+ 7.8	13	2	Julian Bell	(212) 593-7119
31. Slayton Search Partners	15.3	- 10.0	12	1	Rick Slayton	(312) 456-0080
32. Charles Aris, Inc.	14.7	- 15.0	12	1	Chad Oakley	(336) 378-1818
33. StevenDouglas	14.5	- 9.0	40	17	Steven Sadaka/Matthew Shore	(954) 385-8595
34. FurstGroup/Salveson Stetson	14.2	+ 3.6	13	10	Bob Clarke/Sherrie Barch	(800) 642-9940
35. NGS Global LLC	13.6	+30.0	9	8	David Nosal	(415) 369-2200
36. Bedford Consulting Group	12.0	+50.0	5	3	Steven Pezim	(201) 302-0866
37. EMA Partners	11.6	- 24.7	45	12	Chris Pantelidis	(212) 808-3077
38. Gallagher Executive Search	11.3	+49.0	22	14	Susan O'Hare	(800) 821-8481
39. Slone Partners	11.2	+40.0	20	17	Leslie Loveless	(812) 298-9298
40. Chartwell Partners	11.0	0.0	9	4	R. Stuart Bush	(214) 269-1907
41. Morgan Samuels	10.6	- 22.0	23	6	Bert Hensley	(310) 205-2208
42. The Stevenson Group	10.2	+25.0	6	1	Adam Bloom	(201) 302-0866
43. Coulter Partners	10.0	0.0	4	3	Bianca Coulter/Nicholas Green	(973) 705-1217
44. Quest Groups, LLC	9.5	- 28.0	37	1	Joe Kosakowski	(650) 328-4100
44. Krauthamer and Associates	9.5	+30.0	4	1	Gary Krauthamer	(301) 654-7533
45. Govig & Associates	9.4	- 23.5	74	1	Todd Govig	(480) 941-1515
46. Fairway Consulting Group	9.1	+ 8.0	4	1	Dan Gold	(516) 596-2800
47. Leathwaite	9.0	- 18.0	6	1	Andrew Wallace	(646) 461-9100
47. Beecher Reagan Advisors	9.0	- 17.4	7	3	Clark Beecher	(713) 800-7497
48. CarterBaldwin Executive Search	8.8	- 12.0	7	2	David Clapp	(678) 448-0009
49. Hanold Associates	8.6	- 5.6	8	3	Jason Hanold	(847) 332-1333
50. The Christopher Group	8.4	+35.0	13	3	Thomas Christopher	(440) 588-8242

a) As of 2/1/20 – 1/31/21 b) As of 9/30/20 c) As of 10/31/20 d) Total global revenue of \$116.5 million e) Total global revenue of \$220 million  
 f) Total global revenue of \$71 million g) Total global revenue of \$65 million h) Total global revenue of \$82 million i) As of 8/31/21 (est.)