

Hunt Scanlon BIG FIVE GLOBAL SEARCH FIRMS

Firm Name	2015 Revenue (\$ millions)	Percent Change	2014 Revenue (\$ millions)	Primary Contact	Email
1.) Korn Ferry ^a	1,170.0	+ 16.0	1,008.0	Gary D. Burnison	gary.burnison@kornferry.com
2.) Spencer Stuart ^b	699.3	+ 0.1	698.3	Kevin Connelly	kconnelly@spencerstuart.com
3.) Egon Zehnder ^c	667.7	- 3.5	692.1	Rajeev Vasudeva	rajeev.vasudeva@egonzehnder.com
4.) Heidrick & Struggles	531.1	+ 7.5	494.3	Tracy Wolstencroft	twolstencroft@heidrick.com
5.) Russell Reynolds Associates ^d	490.0	- 0.1	490.7	Clarke Murphy	clarke.murphy@russellreynolds.com

a) February 1st, 2015 – January 31st, 2016 b) As of 9/30/15 c) As of 10/31/15 (Hunt Scanlon Media estimate) d) Fees without allocated cost recoveries

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